## **Supplemental Digital Appendix 1**

## 2015 Survey of Students at 10 U.S. Medical Schools Regarding Attitudes Toward and Experiences with Cost-Conscious Care

In the last year, how often have you observed a physician...

	Never	Rarely (1 to 2 times)	Sometimes (3 to 5 times)	Often (6 or more times)
Seek cost-effectiveness data to inform their clinical decision-making	0	0	0	0
Initiate a conversation about costs of care when discussing treatment options	0	0	0	0
Refer a patient to a specialist because the patient wants it even when the physician does not believe a referral is indicated	0	0	0	0
Prescribe a brand name drug when an equivalent generic is available because a patient asks for the brand name drug specifically	0	0	0	0
Order a more expensive test or treatment because a patient requests it even if it offers only a small potential benefit compared to less costly alternatives	0	0	0	0
Order numerous tests all at once rather than waiting to see the results of initial screening tests first	0	0	0	0
Repeat tests rather than attempt to obtain recently performed test results (eg, by requesting a patient's outside records)	0	0	0	0

In the last year, how often have you observed a physician...

	Never	Rarely (1 to 2 times)	Sometimes (3 to 5 times)	Often (6 or more times)
Explain to a patient why a particular diagnostic test is not necessary	0	0	0	0
Discuss costs of care with students or other members of the health care team when making patient care decisions	0	0	0	0
Ask a student or other member of the health care team to explain how a test result will affect patient management	0	0	0	0
Criticize a student or resident for failing to order routine daily labs on a stable hospitalized patient	0	0	0	0
Praise a student or resident for ordering a cost-effective diagnostic work-up	0	0	0	0
Point out examples of waste in the health care system	0	0	0	0

Leep Hunderfund AN, Dyrbye LN, Starr SR, et al. Role Modeling and Regional Health Care Intensity: U.S. Medical Student Attitudes Toward and Experiences With Cost-Conscious Care. Acad Med.

At the institution(s) affiliated with my medical school...

	Strongly disagree	Moderately disagree	Moderately agree	Strongly agree
The organizational culture I am training in makes it difficult for doctors to address cost of care.	0	0	0	0

Indicate how much you agree or disagree with each of the following statements:

Physicians should...

	Strongly disagree	Moderately disagree	Moderately agree	Strongly agree
Take a more prominent role in limiting use of unnecessary tests.	0	0	0	0
Try not to think about the cost to the health care system when making treatment decisions.	0	0	0	0
Be aware of the costs of the tests or treatments they recommend.	0	0	0	0
Talk to patients about the costs of care when discussing treatment options.	0	0	0	0
Change their clinical practices (eg, ordering, prescribing) if the cost of care they provide is higher than colleagues who care for similar patients.	0	0	0	0
Provide tests or treatments if a patient requests them.	0	0	0	0

Indicate how much you agree or disagree with each of the following statements:

	Strongly disagree	Moderately disagree	Moderately agree	Strongly agree
Physician clinical practices (eg, ordering, prescribing) are key drivers of high health care costs.	0	0	0	0
Cost to society should be important in physician decisions to use or not to use an intervention.	0	0	0	0
The cost of a test or medication is only important if the patient has to pay for it out of pocket.	0	0	0	0
It is unfair to ask physicians to be cost- conscious and still keep the welfare of their patients foremost in their minds.	0	0	0	0
Cost-effectiveness data should be used to determine what treatments are offered to patients.	0	0	0	0
Patients will be less satisfied with the care they receive from physicians who discuss costs when choosing tests and treatments.	0	0	0	0
Doctors are too busy to worry about the costs of tests and procedures.	0	0	0	0
It is easier to order a test than to explain to the patient why a particular test is unnecessary.	0	0	0	0

Indicate how much you agree or disagree with each of the following statements:

	Strongly disagree	Moderately disagree	Moderately agree	Strongly agree
Trying to contain costs is the responsibility of every physician.	0	0	0	0
Managing health care resources for all patients is compatible with physicians' obligation to serve individual patients.	0	0	0	0
Eliminating unnecessary tests and procedures will improve patient safety.	0	0	0	0
Spending more money on health care leads to better health outcomes.	0	0	0	0
Practicing cost-conscious care will undermine patients' trust in physicians.	0	0	0	0
Ordering fewer tests and procedures will increase physicians' risk of medical malpractice litigation.	0	0	0	0

Leep Hunderfund AN, Dyrbye LN, Starr SR, et al. Role Modeling and Regional Health Care Intensity: U.S. Medical Student Attitudes Toward and Experiences With Cost-Conscious Care. Acad Med.

What is your age?
Younger than 25
25 to 30
31 to 35
36 to 40
Older than 40
What is your sex?
Female
Male
What is your current year in medical school?
Year 1
Year 2
Year 3
Year 4
Other, please specify:

Thank you for taking the time to complete this survey!

Please click SUBMIT to record your responses. (After submitting your responses, you will be redirected to a screen to input your information for the lottery. Please do not close your browser, as it may take a minute for the new screen to load.)