Table E-1 Inpatient Data

|  | PAYER |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CATEGORY | COMMERCIAL | INDIGENT | MANAGED CARE | MEDICAID | MEDICARE | AUTO | $\begin{gathered} \hline \text { WORKERS' } \\ \text { COMP } \\ \hline \end{gathered}$ | TOTAL |
| CASES | 91 | 118 | 177 | 29 | 68 | 324 | 74 | 881 |
| PATIENT DAYS TOTAL | 541 | 1,098 | 1,211 | 967 | 577 | 2,867 | 561 | 7,822 |
| ICU DAYS | 199 | 294 | 429 | 434 | 340 | 1,172 | 230 | 3,098 |
| CHARGES TOTAL | \$6,076,694 | \$8,996,583 | \$12,068,003 | \$6,338,719 | \$5,795,240 | \$28,135,065 | \$5,808,653 | \$73,218,956 |
| CHARGES LAB | \$217,440 | \$363,645 | \$521,175 | \$288,452 | \$368,409 | \$1,326,431 | \$257,880 | \$3,343,433 |
| CHARGES XRAY | \$198,045 | \$254,020 | \$361,274 | \$136,181 | \$166,907 | \$895,832 | \$174,726 | \$2,186,984 |
| CHARGES CT | \$1,131,010 | \$1,272,187 | \$1,858,597 | \$387,831 | \$756,257 | \$4,473,903 | \$928,356 | \$10,808,141 |
| CHARGES MRI | \$48,319 | \$77,988 | \$103,621 | \$19,117 | \$52,454 | \$207,670 | \$81,058 | \$590,227 |
| REIMBURSEMENT | \$5,042,902 | \$1,767,552 | \$5,435,775 | \$981,314 | \$1,430,394 | \$11,326,069 | \$1,837,027 | \$27,821,033 |
| COST | \$1,980,956 | \$2,996,891 | \$4,042,052 | \$2,132,361 | \$1,986,076 | \$8,881,545 | \$1,877,785 | \$23,897,666 |
| COST \% TO CHARGES | 33\% | 33\% | 33\% | 34\% | 34\% | 32\% | 32\% | 33\% |
| PROFIT (LOSS) | \$3,061,946 | (\$1,229,339) | \$1,393,723 | (\$1,151,047) | (\$555,683) | \$2,444,524 | (\$40,758) | \$3,923,366 |
| REIMBURSEMENT $\%$ | 83\% | 20\% | 45\% | 15\% | 25\% | 40\% | 32\% | 38\% |
| PAYER MIX \% (Charges) | 8\% | 12\% | 16\% | 9\% | 8\% | 38\% | 8\% | 100\% |
| PER CASE | COMMERCIAL | INDIGENT | MANAGED CARE | MEDICAID | MEDICARE | AUTO | $\begin{gathered} \text { WORKERS' } \\ \text { COMP } \\ \hline \end{gathered}$ | TOTAL |
| LENGTH OF STAY | 5.9 | 9.3 | 6.8 | 33.3 | 8.5 | 8.8 | 7.6 | 8.9 |
| ICU DAYS PER STAY | 2.2 | 2.5 | 2.4 | 15 | 5 | 3.6 | 3.1 | 3.5 |
| ICU DAYS TO TOTAL | 37\% | 27\% | 35\% | 45\% | 59\% | 41\% | 41\% | 39\% |
| CHARGES TOTAL | \$66,777 | \$76,242 | \$68,181 | \$218,577 | \$85,224 | \$86,837 | \$78,495 | \$83,109 |
| CHARGES LAB | \$2,389 | \$3,082 | \$2,944 | \$9,947 | \$5,418 | \$4,094 | \$3,485 | \$3,795 |
| CHARGES XRAY | \$2,176 | \$2,153 | \$2,041 | \$4,696 | \$2,455 | \$2,765 | \$2,361 | \$2,482 |
| CHARGES CT | \$12,429 | \$10,781 | \$10,501 | \$13,373 | \$11,121 | \$13,808 | \$12,545 | \$12,268 |
| CHARGES MRI | \$531 | \$661 | \$585 | \$659 | \$771 | \$641 | \$1,095 | \$670 |
| CHARGES LAB \% TO TOTAL | 4\% | 4\% | 4\% | 5\% | 6\% | 5\% | 4\% | 5\% |
| CHARGES XRAY \% TO TOTAL | 3\% | 3\% | 3\% | 2\% | 3\% | 3\% | 3\% | 3\% |
| CHARGES CT \% TO TOTAL | 19\% | 14\% | 15\% | 6\% | 13\% | 16\% | 16\% | 15\% |


| CHARGES MRI \% <br> TO TOTAL | $1 \%$ | $1 \%$ | $1 \%$ | $0 \%$ | $1 \%$ | $1 \%$ | $1 \%$ | $1 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| REIMBURSEMENT | $\$ 55,417$ | $\$ 14,979$ | $\$ 30,711$ | $\$ 33,838$ | $\$ 21,035$ | $\$ 34,957$ | $\$ 24,825$ | $\$ 31,579$ |
| COST | $\$ 21,769$ | $\$ 25,397$ | $\$ 22,836$ | $\$ 73,530$ | $\$ 29,207$ | $\$ 27,412$ | $\$ 25,375$ | $\$ 27,126$ |
| PROFIT (LOSS) | $\$ 33,648$ | $(\$ 10,418)$ | $\$ 7,874$ | $(\$ 39,691)$ | $(\$ 8,172)$ | $\$ 7,545$ | $(\$ 551)$ | $\$ 4,453$ |

Table E-2 Outpatient Data

|  | PAYER |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CATEGORY | COMMERCIAL | INDIGENT | MANAGED CARE | MEDICAID | MEDICARE | AUTO | $\begin{gathered} \hline \text { WORKERS’ } \\ \text { COMP } \\ \hline \end{gathered}$ | TOTAL |
| CASES | 32 | 74 | 96 | 8 | 8 | 112 | 14 | 344 |
| CHARGES TOTAL | \$433,322 | \$924,554 | \$1,015,113 | \$102,494 | \$100,586 | \$1,672,880 | \$251,449 | \$4,500,398 |
| CHARGES LAB | \$8,426 | \$9,758 | \$9,868 | \$2,156 | \$1,529 | \$21,635 | \$3,465 | \$56,837 |
| CHARGES XRAY | \$20,461 | \$53,876 | \$63,599 | \$4,250 | \$5,386 | \$80,493 | \$9,034 | \$237,099 |
| CHARGES CT | \$130,893 | \$378,348 | \$323,327 | \$51,099 | \$36,337 | \$793,395 | \$116,874 | \$1,830,272 |
| CHARGES MRI | \$1,798 | \$1,861 | \$11,409 | \$0 | \$0 | \$7,185 | \$0 | \$22,253 |
| REIMBURSEMENT | \$362,518 | \$204,877 | \$496,161 | \$11,106 | \$17,795 | \$770,755 | \$42,983 | \$1,906,195 |
| COST | \$78,181 | \$132,545 | \$158,664 | \$13,461 | \$13,504 | \$221,334 | \$35,416 | \$653,106 |
| COST \% TO CHARGES | 18\% | 14\% | 16\% | 13\% | 13\% | 13\% | 14\% | 15\% |
| PROFIT (LOSS) | \$284,337 | \$72,332 | \$337,497 | $(\$ 2,356)$ | \$4,291 | \$549,421 | \$7,567 | \$1,253,089 |
| REIMBURSEMENT $\%$ | 84\% | 22\% | 49\% | 11\% | 18\% | 46\% | 17\% | 42\% |
| PAYER MIX \% (Charges) | 10\% | 21\% | 23\% | 2\% | 2\% | 37\% | 6\% | 100\% |
| PER CASE | COMMERCIAL | INDIGENT | MANAGED CARE | MEDICAID | MEDICARE | AUTO | WORKERS' COMP | TOTAL |
| CHARGES TOTAL | \$13,541 | \$12,494 | \$10,574 | \$12,812 | \$12,573 | \$14,936 | \$17,961 | \$13,083 |
| CHARGES LAB | \$263 | \$132 | \$103 | \$270 | \$191 | \$193 | \$247 | \$165 |
| CHARGES XRAY | \$639 | \$728 | \$662 | \$531 | \$673 | \$719 | \$645 | \$689 |
| CHARGES CT | \$4,090 | \$5,113 | \$3,368 | \$6,387 | \$4,542 | \$7,084 | \$8,348 | \$5,321 |
| CHARGES MRI | \$56 | \$25 | \$119 | \$0 | \$0 | \$64 | \$0 | \$65 |
| REIMBURSEMENT | \$11,329 | \$2,769 | \$5,168 | \$1,388 | \$2,224 | \$6,882 | \$3,070 | \$5,541 |
| COST | \$2,443 | \$1,791 | \$1,653 | \$1,683 | \$1,688 | \$1,976 | \$2,530 | \$1,899 |
| PROFIT (LOSS) | \$8,886 | \$977 | \$3,516 | (\$294) | \$536 | \$4,906 | \$540 | \$3,643 |

