Appendix 1: Supplemental Coding Instrument.

Transcript #:	Date:
Coder ID #:	

Cost Discussions	Yes	No
Cost Discussion 1 Occurred	Y	N
Cost Discussion 2 Occurred	Y	N
Cost Discussion 3 Occurred	Y	N

Cost Discussion Initiator	Physician	Patient	Caregiver	Other
Initiator of Cost Discussion Segment 1 during the Baseline Visit	1	2	3	4
Initiator of Cost Discussion Segment 2 during the Baseline Visit	1	2	3	4
Initiator of Cost Discussion Segment 3 during the Baseline Visit	1	2	3	4

Key Communication Variables	Yes	No
Medication Cost Discussed during the Baseline Visit	Y	N
If YES, then continue coding:		
Patient Indicates that Cost is a Problem during the Baseline Visit	Y	N

Provider Behavior	Yes	No
Physician Asks About a Glaucoma Medication Cost Problem	Y	N
Physician Proposes a Solution to a Potential Glaucoma-Related Cost Problem	Y	N
Physician Recommends Patient work with Pharmacist to Lower Glaucoma Medication Cost	Y	N
Physician Asks How Much Patient is Paying for Glaucoma Medications	Y	N
Physician Recommends Patient Try 3-Month Supply of Glaucoma Medications to Reduce Cost	Y	N

Patient Behavior	Yes	No
Patient Changes Glaucoma Medication Regimen Due to Cost Problem	Y	N
Patient Discusses Coping Strategies Used in the Past to Deal with Cost Problem	Y	N

Insurance and Cost Discussed	Yes	No
Patients Health Insurance or Prescription Drug Coverage is Discussed	Y	N
Coinsurance or Copayment is Discussed	Y	N
Medication Assistance Programs are Discussed	Y	N
Four Dollar Generics are Discussed	Y	N
Laser is Discussed as a Solution to a Medication Cost Problem	Y	N

Samples	Yes	No
Patient Requests Samples	Y	N
Physician Provides Samples	Y	N
Physician Discusses Being Unable to Provide Samples	Y	N

Medication	Yes	No
Term Brand or Generic Drug is Used	Y	N
Physician Initiates Discussion of Brand or Generic	Y	N
Physician Explains Difference Between Brand and Generic	Y	N
Patient Expresses Confusion of Brand versus Generic	Y	N
Physician says Generic isn't Available	Y	N
Physician Offers to Write Prescription for Generic	Y	N
Physician Asks if Patient has a Preference for Generic or Brand	Y	N
Patient Expresses Preference for Generic	Y	N
Patient Expresses Preference for Brand	Y	N

Physician Proposes a Solution to a Potential Cost Problem	Y Only

If yes: what is discussed?

Physician Recommends Patient work with Pharmacist to Lower Medication Cost	Y Only

If yes: what is discussed?

Patient Changes Medication Regimen due to Cost Problem	Y Only

If yes: what is discussed?

Patient Discusses Coping Strategies Used in the Past to Deal with Cost Problem	Y Only

If yes: what is discussed?

Medication Assistance Programs are Discussed	Y Only

If yes: what is discussed?

Patient Expresses Confusion of Brand vs. Generic	Y Only

If yes: what is discussed?