Appendix Table A1. Communication Variables, Source, Range, and Reliability.

Variable	Range	Reliability ICC
Cost Discussion and Initiator		
Cost Discussion Occurred	1=yes; 0=no	0.94
Initiator of Cost Discussion	1=Physician 2=Patient	1.0
Overall Medication and Other Cost Discussion		
Medication Cost Discussed	1=yes; 0=no	0.94
Patient Indicates Cost is a Problem	1=yes; 0=no	0.88
Provider Behavior		
Physician Asks about a Medication Cost Problem	1=yes; 0=no	1.0
Physician Proposes a Solution to Potential Cost Problem	1=yes; 0=no	0.77
Physician Recommends Patient Work with Pharmacist to Lower Medication Cost	1=yes; 0=no	1.0
Physician Asks How Much Patient is Paying for Medications	1=yes; 0=no	100% agreement*
Physician Recommends Patient Try 3-Month Supply to Reduce Cost	1=yes; 0=no	1.0
Patient Behavior		
Patient Changes Medication Regime due to Cost Problem	1=yes; 0=no	0.79
Patient Discusses Coping Strategies Used in the Past to Deal with Cost Problems	1=yes; 0=no	1.0
Insurance and Drug Cost		
Health and/or Prescription Drug Insurance Discussed	1=yes; 0=no	0.93
Coinsurance and/or Copayment is Discussed	1=yes; 0=no	0.88
Medication Assistance Programs Discussed	1=yes; 0=no	1.0
Four Dollar Generics Discussed	1=yes; 0=no	1.0
Laser is Discussed as a Solution to a Medication Cost Problem	1=yes; 0=no	100% agreement*
Samples		
Patient Requests Samples	1=yes; 0=no	100% agreement*
Physician Provides Samples	1=yes; 0=no	0.91
Physician Discusses Being Unable to Provide Samples	1=yes; 0=no	100% agreement*
Medication Discussion		
Term Brand or Generic is Used	1=yes; 0=no	1.0
Physician Initiates Discussion of Brand or Generic	1=yes; 0=no	0.90
Physician Explains Difference Between Brand and Generic	1=yes; 0=no	0.79
Patient Expresses Confusion Concerning Brand versus Generic	1=yes; 0=no	1.0
Physician Says Generic isn't Available	1=yes; 0=no	0.79
Physician Offers to Write Prescription for Generic	1=yes; 0=no	0.85
Physician Asks if Patient has a Preference for Generic or Brand	1=yes; 0=no	1.0
Patient Expresses Preference for Generic	1=yes; 0=no	1.0
Patient Expresses Preference for Brand	1=yes; 0=no	1.0

*There was 100% agreement that the variable did not occur in the transcripts that were double-coded